## ECE 307 - Techniques for Engineering Decisions

## 11. Basic Probability: Case Studies

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## OIL WILDCATTING: SITE DATA

$\square$ We consider two possible exploratory well sites
O site 1: rather uncertain
O site 2: fairly certain for a low production level
Geological fact: if the rock strata underlying site
1 are characterized by a "dome" structure, the chances are better to find oil than if "no dome" structure exists

## OIL WILDCATTING: SITE DATA

| state | site 1 with <br> $\$ 100 k$ drilling <br> costs | site 2 with \$ 200k drilling costs |  |
| :---: | :---: | :---: | :---: |
|  | payoffs (k\$) | probability | payoffs (k\$) |
| dry | -100 | 0.2 | -200 |
| low production | 150 | 0.8 | 50 |
| high <br> production | 500 | 0 | - |

## MODELING OF SITE 1 UNCERTAINTY

$\underset{\sim}{S}=$ structure r.v. $= \begin{cases}\text { dome structure } & \text { with prob } 0.6 \\ \text { other } & \text { with prob } 0.4\end{cases}$ conditioning on the event $\{\underset{\sim}{S}=$ dome $\}$
state $\underset{\sim}{X}$ outcome $P\{$ state $\underset{\sim}{X}=x \mid \underset{\sim}{S}=$ dome $\}$
dry
low production 0.25
high production 0.15
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## SITE 1: NO DOME OUTCOMES

## conditioning on the event $\{\underset{\sim}{S}=$ no dome $\}$

| state outcome $x$ | $P\{$ state $\underset{\sim}{X}=x \mid S=$ no dome $\}$ |
| :---: | :---: |
| dry | 0.850 |
| low production | 0.125 |
| high production | 0.025 |

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## DECISION TREE CONSTRUCTION


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## COMPUTATION OF PROBABILITIES OF STATES FOR SITE 1

$$
\begin{aligned}
P\{d r y\}= & P\{\text { state of site } 1=d r y\} \\
= & P\{\text { state }=d r y \mid \underset{\sim}{S}=\text { dome }\} \cdot P\{\underset{\sim}{S}=d o m e\}+ \\
& P\{\text { state }=d r y \mid \underset{\sim}{S}=\text { no dome }\} \cdot P\{\underset{\sim}{S}=\text { no dome }\} \\
= & (0.6)(0.6)+(0.85)(0.4) \\
= & 0.7
\end{aligned}
$$

## COMPUTATION OF PROBABILITIES OF STATES FOR SITE 1

$P\{$ low prod. $\}=P\{$ state of site $1=$ low prod. $\}$
$=P\{$ state $=$ low prod. $\mid S=$ dome $\} \cdot P\{S=$ dome $\}+$
$P\{$ state $=$ low prod. $\mid S=$ no dome $\} \cdot P\{S=$ no dome $\}$
$=(0.25)(0.6)+(0.125)(0.4)$
$=0.2$
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## CONFIGURATION OF PROBABILITIES OF STATES FOR SITE 1

$P\{$ high prod. $\}=P\{$ state $\underset{\sim}{X}$ of site $1=$ high prod. $\}$

$$
=P\{\text { state } \underset{\sim}{X}=\text { high prod. } \mid \underset{\sim}{S}=\text { dome }\} \cdot P\{\underset{\sim}{S}=\text { dome }\}+
$$

$$
P\{\text { state } \underset{\sim}{X}=\text { high prod. } \mid \underset{\sim}{S}=\text { no dome }\} \cdot P\{\underset{\sim}{S}=\text { no dome }\}
$$

$$
=(0.15)(0.6)+(0.025)(0.4)
$$

$$
=0.1
$$

## DECISION DIAGRAM COMPLETION


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## EVALUATION OF PAYOFFS

## $\square$ Site 1 evaluation:

$$
\begin{aligned}
\underbrace{E\{\text { payoffs }\}}_{E M V} & =\sum(\text { payoffs in state } \underset{\sim}{X}=x) P\{\text { state } \underset{\sim}{X}=x\} \\
& =-100 \cdot(0.7)+150 \cdot(0.2)+500 \cdot(0.1) \\
& =10 k \$
\end{aligned}
$$

## $\square$ Site 2 evaluation:

$$
\begin{aligned}
E\{\text { payoffs }\} & =-200 \cdot(0.2)+50 \cdot(0.8) \\
& =0 k \$
\end{aligned}
$$

## VARIANCE EVALUATION

## $\square$ Site 1 evaluation:

$$
\begin{aligned}
\sigma_{1}^{2} & =0.7[-100-10]^{2}+0.2[150-10]^{2}+0.1[500-10]^{2} \\
& =36,400(k \$)^{2} \\
& \text { and so }
\end{aligned}
$$

$$
\sigma_{1}=190.8 \mathrm{k} \$
$$

## $\square$ Site 2 evaluation:

$$
\begin{aligned}
\sigma_{2}^{2} & =0.2[-200-0]^{2}+0.8[50-0]^{2} \\
& =10,000(k \$)^{2}
\end{aligned}
$$

## VARIANCE EVALUATION

## and so

$$
\sigma_{2}=100 \mathrm{k} \$
$$

## $\square$ Therefore site 1 has greater variability and

therefore greater perceived risk than site 2 since

$$
\sigma_{1} \approx 2 \sigma_{2}>\sigma_{2}
$$

## PROBABILITY EVALUATION

| state outcome | $P\left\{\begin{array}{c}\|c\| \\ x\end{array}\right.$ | $P\{t a t e=x\}$ | $\underset{\sim}{X}=x \mid \underset{\sim}{S}=s\}$ |  | $P\{\underset{\sim}{S}=s\}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| dry |  | 0.36 | 0.34 |  |  |
| low prod. | 0.2 | 0.15 | 0.05 |  |  |
| high prod. | 0.1 | 0.09 | 0.01 |  |  |
| $P\{\underset{\sim}{S}=s\}$ |  | 0.60 | 0.40 |  |  |

## JOINT PROBABILITIES

$$
\begin{aligned}
& P\{\text { state }=\text { low prod and } \underset{\sim}{S}=\text { dome }\} \\
= & \underbrace{P\{\text { state }=\text { low } \operatorname{prod} \mid \underset{\sim}{S}=\text { dome }\}}_{0.25} \cdot \underbrace{P\{\underset{\sim}{S}=\text { dome }\}}_{0.6} \\
= & 0.15
\end{aligned}
$$

## DECISION DIAGRAM WITH PROBABILITIES


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## REVERSE PROBABILITIES

$$
P\{\text { state }=d r y \mid \underset{\sim}{S}=\text { no dome }\} \cdot P\{\underset{\sim}{S}=\text { no dome }\}
$$

$$
\begin{aligned}
& P\{\underset{\sim}{S}=d o m e \mid \text { state }=d r y\} \\
& =\frac{P\{\underset{\sim}{S}=\text { dome and state }=d r y\}}{P\{\text { state }=d r y\}} \\
& =\frac{P\{\text { state }=d r y \mid \underset{\sim}{S}=d o m e\} \cdot P\{\underset{\sim}{S}=\text { dome }\}}{P\{\text { state }=d r y\}} \\
& P\{\text { state }=d r y\}=P\{\text { state }=d r y \mid \underset{\sim}{S}=d o m e\} \quad P\{\underset{\sim}{S}=d o m e\}+
\end{aligned}
$$

## REVERSE PROBABILITIES

$$
\begin{aligned}
P\{\underset{\sim}{S}=\text { dome } \mid \text { state }=d r y\} & =\frac{(0.6)(0.6)}{(0.6)(0.6)+(0.85)(0.4)} \\
& =\frac{0.36}{0.36+(0.85)(0.4)} \\
& =\frac{0.36}{0.70} \\
& =0.51
\end{aligned}
$$

$$
\begin{aligned}
P\{\underset{\sim}{S}=\text { no dome } \mid \text { state }=d r y\} & =1-P\{\underset{\sim}{S}=\text { dome } \mid \text { state }=d r y\} \\
& =1-0.51 \\
& =0.49
\end{aligned}
$$

## DECISION ANALYSIS MONTHLY PROBLEM: MAY DATA

| May subscription <br> data | expiring <br> subscriptions (\%) | renewal ratio (\%) |
| :---: | :---: | :---: |
| gift subscriptions | 70 | 75 |
| promotional <br> subscriptions | 20 | 50 |
| previous subscribers | 10 | 10 |
| total | 100 |  |

## DECISION ANALYSIS MONTHLY PROBLEM: JUNE DATA

| June subscription <br> data | expiring <br> subscriptions (\%) | renewal ratio (\%) |
| :---: | :---: | :---: |
| gift subscriptions | 45 | 85 |
| promotional <br> subscriptions | 10 | 60 |
| previous subscribers | 45 | 20 |
| total | 100 |  |

# DECISION ANALYSIS MONTHLY PROBLEM: SUBSCRIPTIONS DATA 

$\square$ The concern is that overall proportion of
renewals had dropped from May to June
$\square$ Yet, the table figures indicate that the proportion
of renewals had increased in each category
$\square$ We need to analyze the data in a meaningful
fashion and correctly interpret it

## DECISION ANALYSIS MONTHLY PROBLEM

We can view the data in the two tables as providing probabilities for the renewal r.v.

$$
\underset{\sim}{R}=\left\{\begin{array}{l}
\text { renewal } \\
\text { no renewal }
\end{array}\right.
$$

$\square$ However, the information is given as conditional probabilities with the conditioning on the subscription type with r.v. $\underset{\sim}{S}$

$$
\underset{\sim}{S}=\left\{\begin{array}{l}
\text { gift } \\
\text { promotional } \\
\text { previous }
\end{array}\right.
$$

## DECISION ANALYSIS MONTHLY PROBLEM

## $\square$ We use the May and June data and compute:

$$
\begin{gathered}
P\{\underset{\sim}{R}=\text { renewal }\}=P\{\underset{\sim}{R}=\text { renewal } \mid \underset{\sim}{S}=\text { gift }\} \cdot P\{\underset{\sim}{S}=\text { gift }\}+ \\
P \\
P\{\underset{\sim}{R}=\text { renewal } \mid \underset{\sim}{S}=\text { promo }\} \cdot P\{\underset{\sim}{S}=\text { promo }\}+ \\
P\{\underset{\sim}{R}=\text { renewal } \mid \underset{\sim}{S}=\text { previous }\} \cdot P\{\underset{\sim}{S}=\text { previous }\}
\end{gathered}
$$

$\square$ The renewal probabilities are computed for each

## month

## DECISION ANALYSIS MONTHLY PROBLEM

$$
\begin{aligned}
P\left\{{\underset{\sim}{\text { May }}}^{\boldsymbol{R}} \text { renewal }\right\} & =(0.75)(0.7)+(0.5)(0.2)+(0.1)(0.1) \\
& =0.635 \\
P\left\{{\underset{\sim}{\text { June }}}^{\boldsymbol{R}_{\text {I }}}=\text { renewal }\right\} & =(0.85)(0.45)+(0.6)(0.1)+(0.2)(0.45) \\
& =0.5325
\end{aligned}
$$

$\square$ Due to the change of the mix,

$$
P\left\{{\underset{\sim}{R}}_{\text {June }}=\text { renewal }\right\}<P\left\{{\underset{\sim}{R}}_{\text {May }}=\text { renewal }\right\}
$$

even though the renewal proportion increased in each category

## DISCRIMINATION CASE STUDY

$\square$ We explore the relationship between the race of
convicted defendants in murder trials and the
imposition of the death penalty in these trials on
the defendants
$\square$ This is a good example to illustrate the care required to correctly interpret the data

## DISCRIMINATION CASE STUDY: DATA

| defendants | death penalty imposed |  | total <br> defendants |  |
| :---: | :---: | :---: | :---: | :---: |
|  | yes | no |  |  |
| white | 19 | 141 | 166 |  |
|  | 17 | 149 | 326 |  |
|  | total |  | 36 | 290 |  |

## DISCRIMINATION CASE STUDY: USING THE DATA

$\square$ We define the r.v.s
$\begin{cases}1 & \text { death penalty is imposed }\end{cases}$
0 otherwise

$$
\underset{\sim}{R}=\text { race }= \begin{cases}\text { white } & \text { defendant is white } \\ \text { black } & \text { defendant is black }\end{cases}
$$

$\square$ We use data of the table to determine

$$
P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { white }\} \text { and } P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { black }\}
$$

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## DISCRIMINATION CASE STUDY: USING THE DATA

## - The table provides values

$$
\begin{aligned}
& P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { white }\}=\frac{19}{160}=0.119 \\
& P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { black }\}=\frac{17}{166}=0.102
\end{aligned}
$$

$\square$ These two probabilities indicate little difference between the treatment of the two races

We use additional data to probe a little deeper

## DISCRIMINATION CASE STUDY: USING MORE DATA

| race of <br> victim | race of <br> defendant | death penalty imposed |  | total <br> defendants |
| :---: | :---: | :---: | :---: | :---: |
|  |  | 19 | 132 |  |
|  | black | 11 | 52 | 63 |
|  | total | 30 | 184 | 214 |
| black | white | 0 | 9 | 9 |
|  | black | 6 | 97 | 103 |
|  | total | 6 | 106 | 112 |
| total for all cases |  | 36 | 290 | 326 |

## DISCRIMINATION CASE STUDY: USING MORE DATA

Next, we bring in the race of the victim by defining
the r.v.

$$
\underset{\sim}{V}= \begin{cases}\text { white } & \text { victim is white } \\ \text { black } & \text { victim is black }\end{cases}
$$

$\square$ We have the following probabilities

$$
\begin{aligned}
& P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { white }, \underset{\sim}{V}=\text { white }\}=\frac{19}{151}=0.126 \\
& P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { black, }, \underset{\sim}{V}=\text { white }\}=\frac{11}{63}=0.175
\end{aligned}
$$

## DISCRIMINATION CASE STUDY: USING MORE DATA

$$
\begin{aligned}
& P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { white, }, \underset{\sim}{V}=\text { black }\}=\frac{0}{9}=0 \\
& P\{\underset{\sim}{D}=1 \mid \underset{\sim}{R}=\text { black, } \underset{\sim}{V}=\text { black }\}=\frac{6}{103}=0.058
\end{aligned}
$$

$\square$ Data disaggregation on the basis of conditioning also on the r.v. $\underset{\sim}{V}$ shows that blacks appear to get the death penalty more frequently, about 5\% more, than whites independent of the race of the victim

## APPARENT PARADOX

## $\square$ No difference between the overall imposition of

 death penalty and the race of the convicted murderers in the aggregated data case$\square$ Clear difference in the disaggregated data case where the race of the victim is explicitly considered: blacks appear to get the penalty with $5 \%$ higher incidence than whites
$\square$ The classification of the victim's race allows the distinct differentiation of the $\underset{\sim}{R}=$ white from the $\underset{\sim}{R}=$ black cases

## KEY ISSUE

## $\square$ Since the number of black victims for $\underset{\sim}{\boldsymbol{R}}=$ white

 cases is 0 , the result is a 0 rate of death penalty, making no contribution to the overall rate for the $\underset{\sim}{\boldsymbol{R}}=$ white cases$\square$ In addition, the many black victims for the
$\underset{\sim}{\boldsymbol{R}}=$ black cases results in the relatively low death penalty rate for black defendant / black victim
cases and brings down the overall death penalty rate for black victims
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